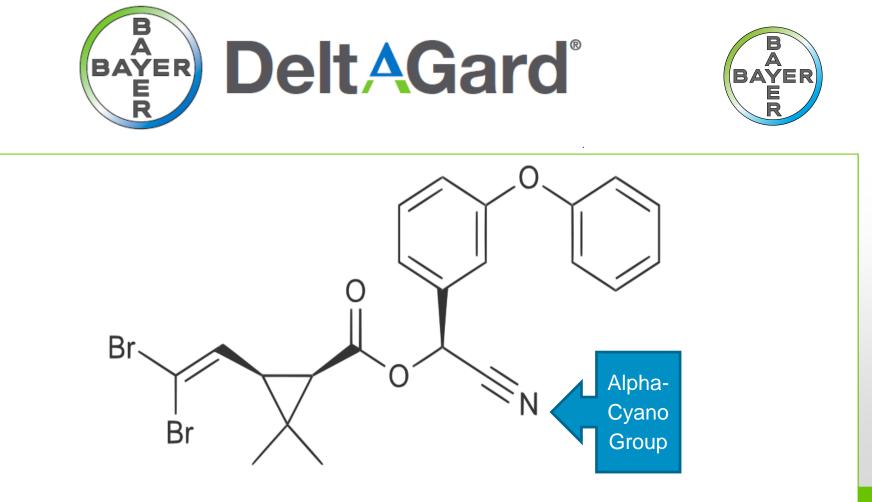


BAYER DeltAGard®

Bayer CropScience



Active Ingredient = **Deltamethrin**

- One signal molecule / no isomers
- Type II pyrethroid that induces "long-lasting" inhibition of the sodium channel activation gate





EPA Reduced Risk Classification

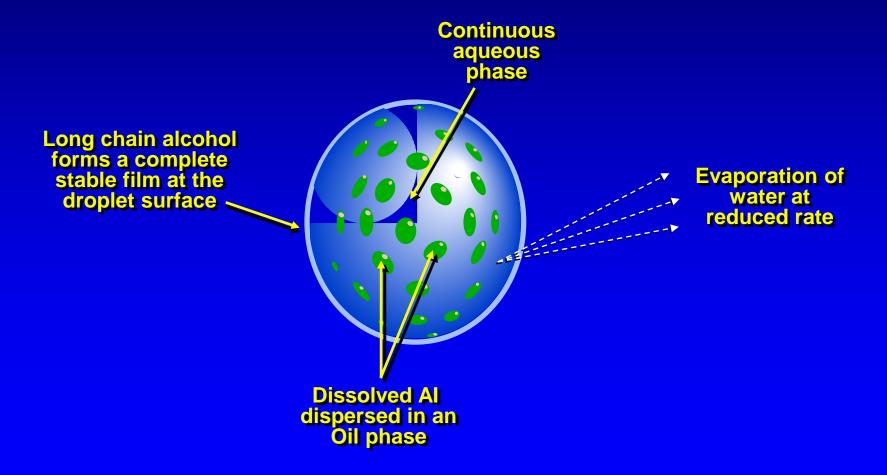
With All Crop Tolerance

Can be used over any and all crops

DeltaGard is a registered trademark of Bayer AG

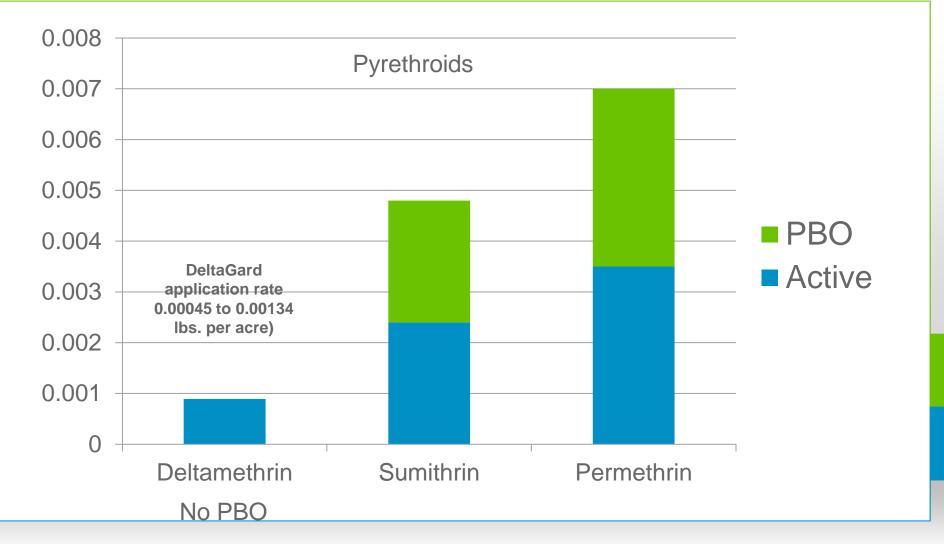
DeltaGard FFAST Technology Slows Evaporation

Water Based, No VOC'c, No Synergist, Non-residual



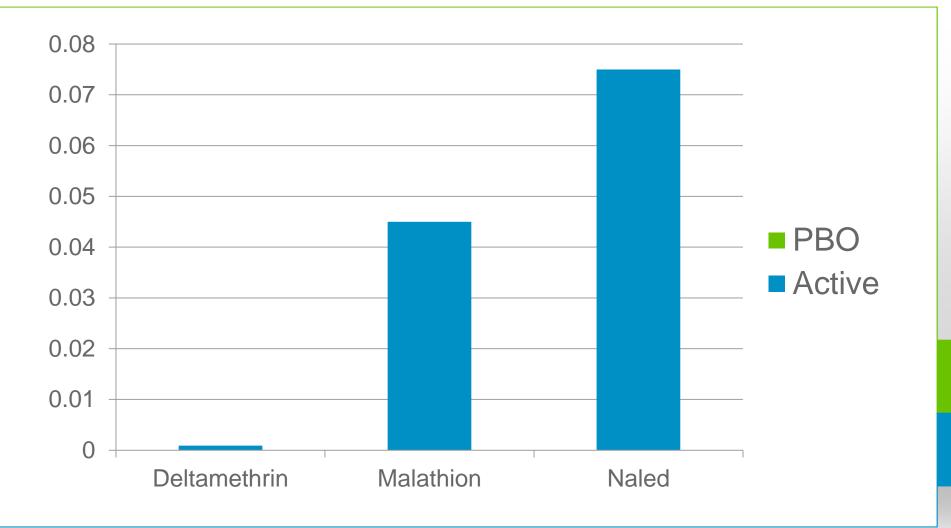
DeltaGard = Lowest Dose Pounds of active ingredient / acre / treatment mid-label rate, ULV application for adult mosquito control

BAYER





Pounds of active ingredient / acre / treatment mid-label rate, ULV application for adult mosquito control



Lowest Dose Aspirin-sized pellet dispersed over and entire football field



DeltaGard low-label rate is comparable to one aspirin-sized pellet of active ingredient dispersed over an entire football field.





2014-5 DeltaGard Field Trials

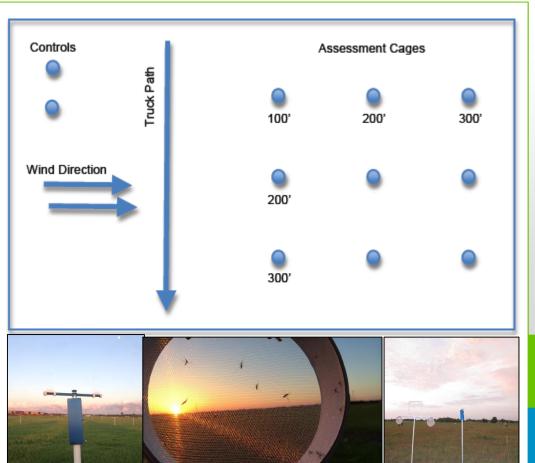
- Robust, nationwide strategy:
 - 18 states
 - 25 Cooperating Mosquito Control Districts
 - Over 26 different mosquito species
 - Documented Resistance
 - Benchmarking against 8 major active ingredients:
 - Deltamethrin (DeltaGard)
 - Etofenprox (Zenivex)
 - Malathion (Fyfanon)
 - Naled (Dibrom)
 - Permethrin (Permanone, Aqua-Reslin, Kontrol)
 - Pyrethrin (Evergreen)
 - Resmethrin (Scourge)
 - Sumithrin (Anvil)
 - Sumithrin/Prallethrin (Duet)





Methodology

- Standard 300x300' plot
- □ Sampling sites in triplicate
- 20-30 mosquitoes/cage
- When available droplet sampling - MgO slides for water-based formulations
- Truck Mounted ULV application at dusk. Meteorological conditions recorded.
- 1 hour KD, 12 and/or 24 hour mortality.
- Control mortality corrected using Abbott's formula



Saginaw Trial

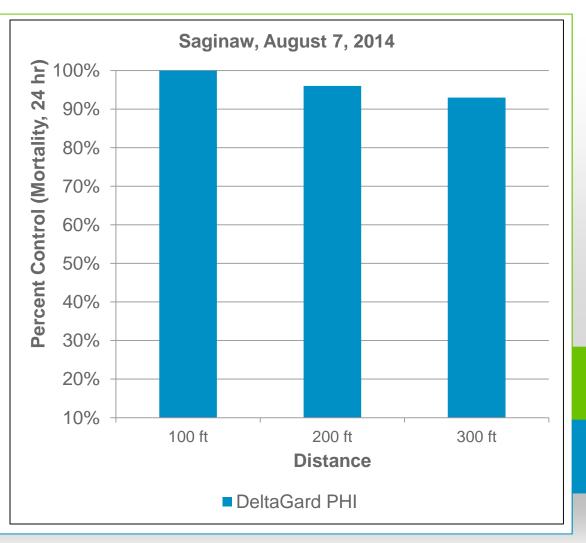
Bill Stanuszek, Isaac Blackmon, Rich Hanrahan Bayer, Jason Trumbetta ADAPCO, Beth Klein Biologist

COMP RANKA JOAN 49

Saginaw Mosquito Abatement District Michigan

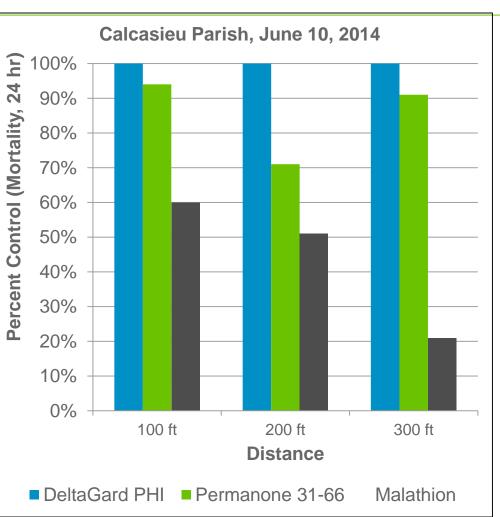


 Mixed Mosquito Species including Anopheles quadrimaculatus, collected from the field for this trial.
DeltaGard: applied at 0.00045 lbs.ai/acre (Low Rate)



Calcasieu Parish Mosquito Control District, Louisiana

- Documented resistant strain of Culex quinquefasciatus
- All applications made on the same day.
- □ Application rates:
 - DeltaGard: applied at 0.00134lb ai/acre (high rate)
 - Permanone: applied at 0.003lb ai/acre (low rate)
- <u>Malathion:</u> applied at 0.058lb ai/acre (high rate)
 DeltaGard 100% mortality 1 hr after treatment

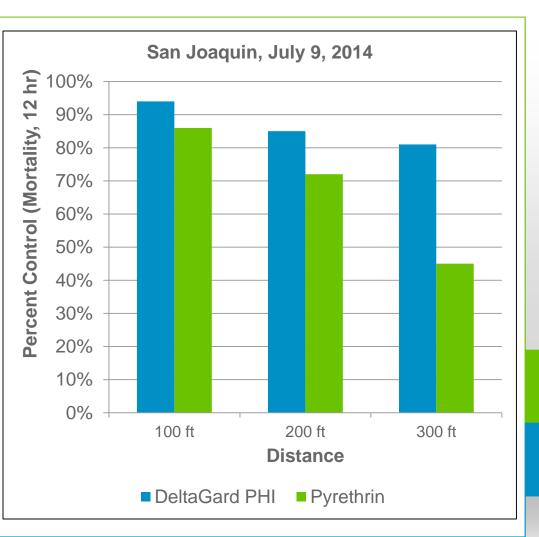




San Joaquin Mosquito & Vector Control District, California



- Resistant strain of Culex pipiens
 - Resistance ratio 35 for permethrin; knockdown resistance (kdr) gene present.
- All applications made on the same day.
- □ Application rates:
 - DeltaGard: applied at 0.00089lb ai/acre (Mid Rate)
 - Evergreen Mosquito Adulticide EC 60-6: applied at 0.0025lb ai/acre

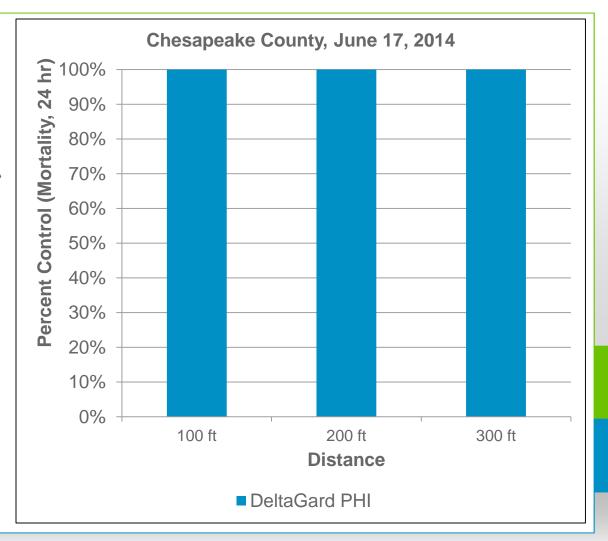




City of Chesapeake Virginia

□ Mixed population of Coquillettidia perturbans, Aedes albopictus and Aedes canadensius DeltaGard: applied neat, 4 oz/min 0.00089lb ai/acre (mid-rate) Very fast knockdown

~20 min all cages



Sac-Yolo Mosquito & Vector Control District, California



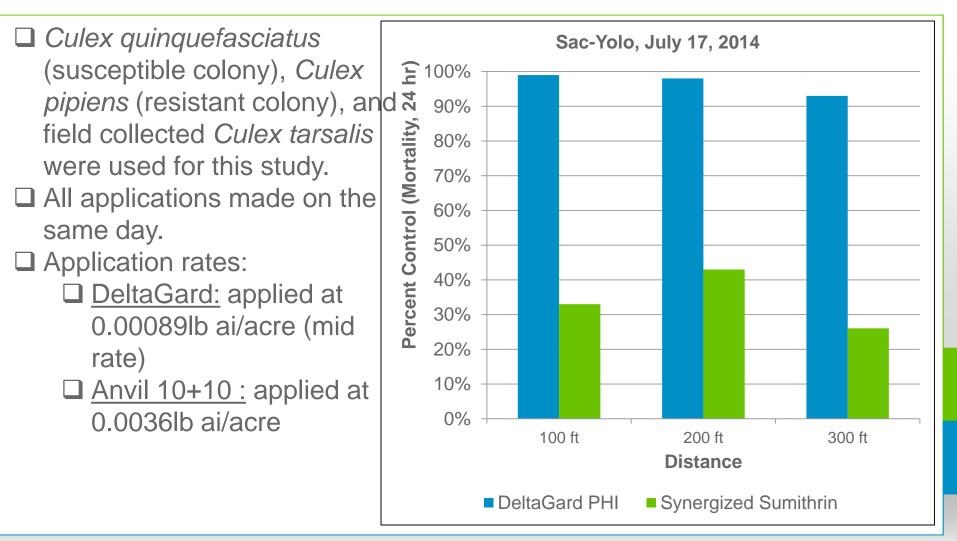


Dennis Candito, ADAPCO; Paula Macedo, DVM, Ph.D., lab director; Mario Boisvert, Ph.D., assistant director; Marcia Reed, program coordinator; and Demetri Dokos, field supervisor.



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Sac-Yolo Mosquito & Vector Control District, California





Grand River Mosquito Control District, Colorado





Doug Fledderjohn, lab tech; Zane McCallister, district manager; Steve DeFeyter, assistant director; Gale Jirik, ADAPCO.



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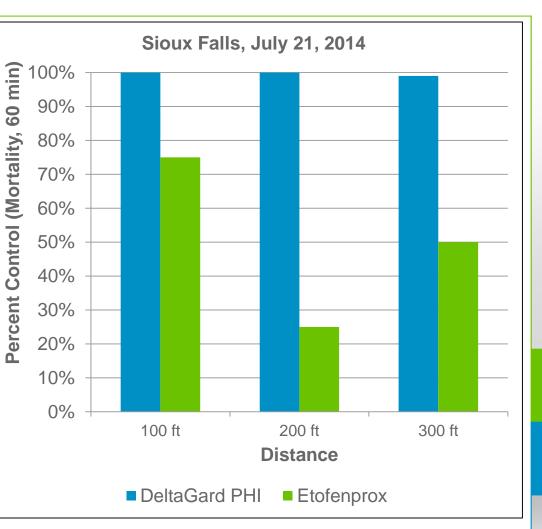
Grand River Mosquito Control District, Colorado

Grand River, August 7, 2014 □ Field collect Aedes **1**00% vexans ^Dercent Control (Mortality, 24 90% Application rate: 80% DeltaGard: applied at 0.00045lb ai/acre 70% (low rate) 60% □ Low wind speed ≈1mph 50% during application 40% □ DeltaGard applied at the 30% lowest label rate provided excellent control, even in 20% adverse application 10% 100 ft 200 ft 300 ft conditions. Distance DeltaGard PHI



Sioux Falls Mosquito Abatement District, South Dakota

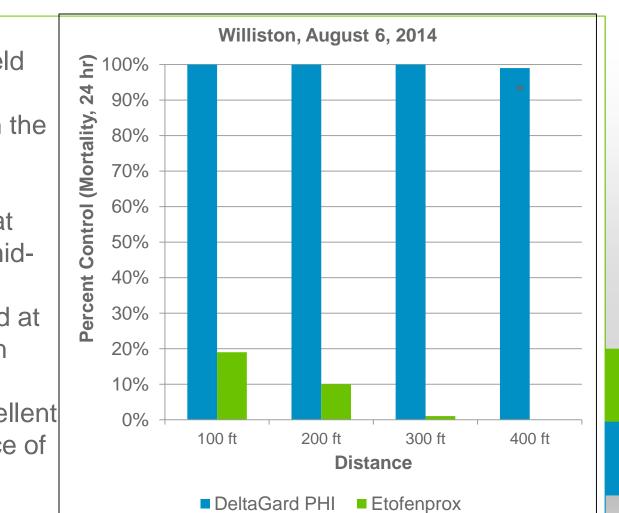
- A mixed population of field collected mosquitoes
- All applications made on the same day.
- □ Application rates:
 - DeltaGard: applied at 0.00089lb ai/acre (midrate)
 - Zenivex E20: applied at 0.007lb ai/acre (High Rate)
- DeltaGard applied at a lower rate than the competitive standard provided better control.





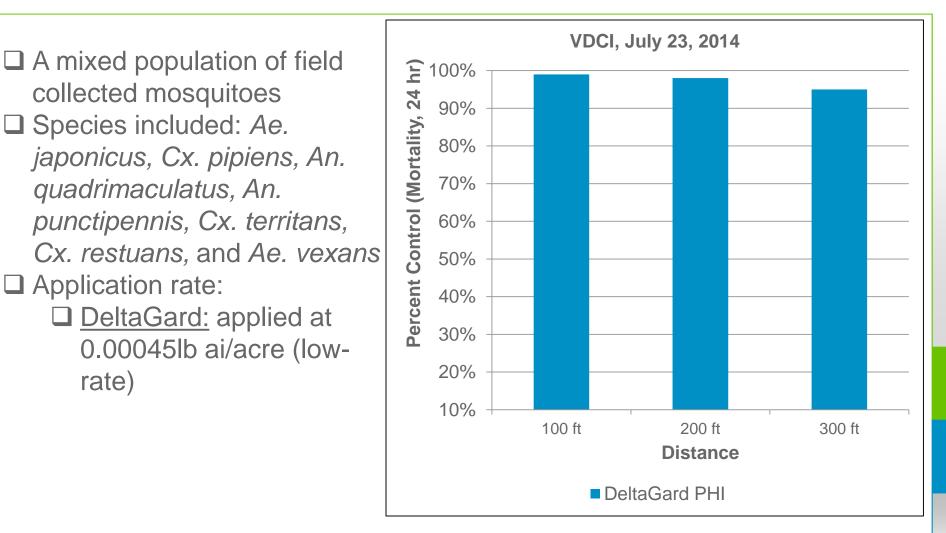
Williston Mosquito Abatement District, North Dakota

- A mixed population of field collected mosquitoes
- All applications made on the same day.
- Application rates:
 - DeltaGard: applied at 0.00089lb ai/acre (midrate)
 - Zenivex E20: applied at 0.007lb ai/acre (High Rate)
- DeltaGard provided excellent control even at a distance of 400ft!





Vector Disease Control International, Mississippi





Jefferson County Vector Control; Festus, MO Airport





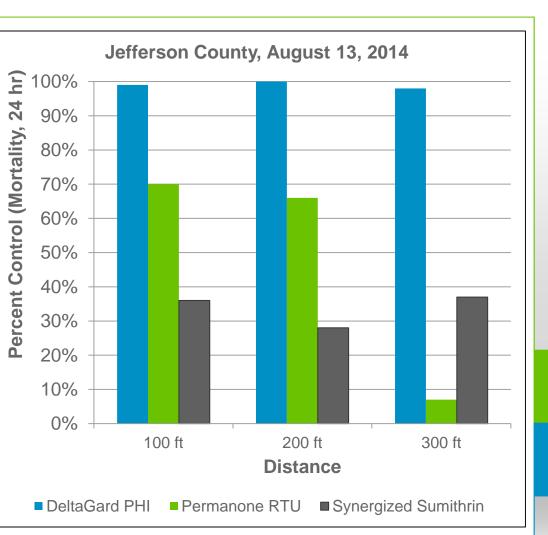




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Jefferson County Mosquito Abatement District, Missouri

- Documented resistant strain of Culex quinquefasciatus
- All applications made on the same day.
- □ Application rates:
 - DeltaGard: applied at 0.0089lb ai/acre (mid rate)
 - Permanone: applied at 0.015lb ai/acre (low rate)
 - ☐ <u>Anvil 2+2</u>: applied at 0.036lb ai/acre





Key Players

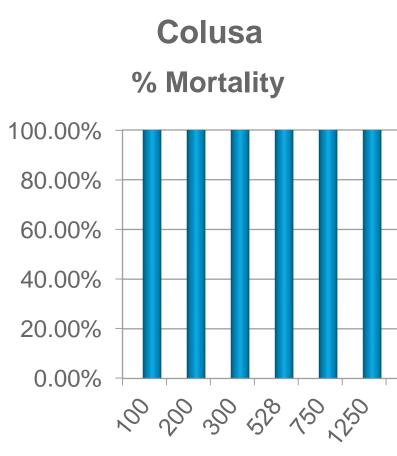
Dennis Candito, ADAPCO Stephen Abshier, Sutter-Yuba MVCD Michael Kimball, Sutter-Yuba MVCD

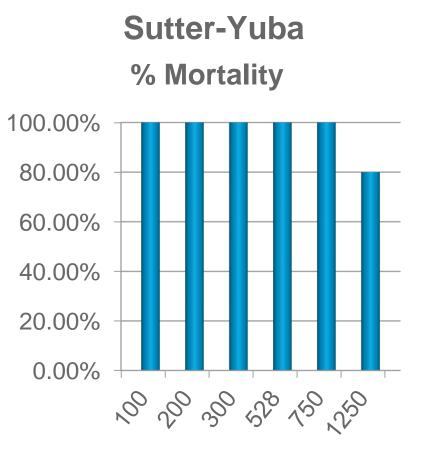




Average % Mortality at 12 hours Anopheles freeborni







Distance in feet

Aerial Proof of Concept Manatee County, Florida





Aerial Proof of Concept / Results



<u>Complete control</u> at both rates in two highly resistant, field-collected populations

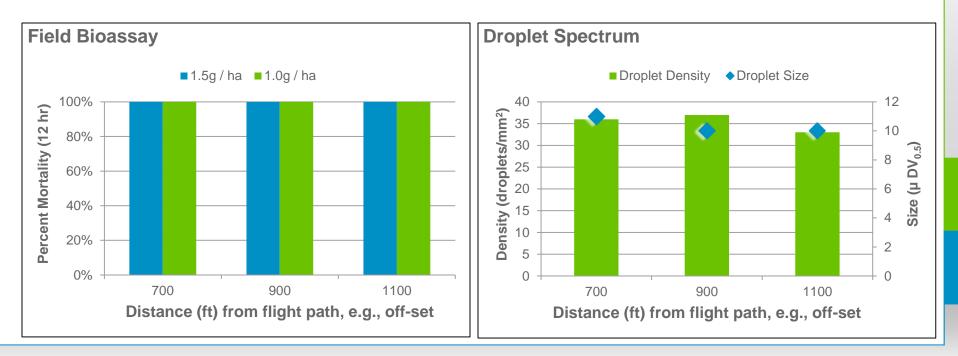
Aedes aegypti, Anopheles quadrimaculatus

Manatee County (FL) Mosquito Control District

Helicopter application on August 10, 2015

Excellent droplet spectrum

- As seen in ground applications, the formulation preserves droplets over great distances.
 - (Further evidence to support patent filed in 3Q14)
- Can lead to better coverage with a wider, more consistent swath than competition.









Stable fly





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